



## GOVERNMENT SALES

**/85**

**Partners**

**/500+**

**Lawyers**

**/30**

**Practice Areas**

**/25**

**Industry Groups**

**/6**

**Offices**

TozziniFreire is one of the most established law firms when it comes to assisting clients in their businesses with government bodies. Through a multidisciplinary approach, our Government Sales team is comprised of highly skilled professionals from different practice areas, operating from the preparation of companies for government sales, through assistance in bidding processes and contracts, to the defense in sanctioning proceedings, internal investigations, and negotiation of agreements.

### Services

#### PREPARATION FOR SALES TO THE GOVERNMENT

Especially based on the Anti-Corruption Law and major investigative operations such as Operation Car Wash (Operação Lava Jato), companies have been seeking to anticipate the corporate risks related to their government businesses. Through a preventive approach, TozziniFreire assists them with the structuring of their commercial, legal and compliance areas in order to sell to the government more securely.

#### BIDDING AND CONTRACT ADVISORY SERVICES

Once the opportunity for a potential supply to a public agency is identified, it is time to ensure that the company's participation takes place in a transparent, competitive, and safe manner. TozziniFreire is able to assist the business from the pre-bidding stage and throughout the contract lifecycle, avoiding problems and mitigating risks before control bodies.

#### INVESTIGATION AND BUSINESS DEFENSE

Even companies well prepared to do business with governments are subject to unwanted situations, allegations of fraud, corruption or anti-competitive conduct. If this occurs, TozziniFreire has extensive experience in independent investigations, defense in sanctioning administrative proceedings and civil and criminal cases, as well as in negotiations of agreements with authorities.



---

## CONTACT



**/CAIO DE SOUZA  
LOUREIRO**  
cloureiro@tozzinifreire.com.br  
+55 11 5086-5378



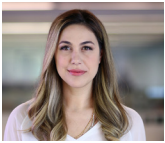
**/GUILHERME  
RIBAS**  
gribas@tozzinifreire.com.br  
+55 11 5086-5198



**/ISADORA  
FINGERMANN**  
ifingermann@tozzinifreire.com.br  
+55 11 5086-5380



**/JOSÉ AUGUSTO  
DIAS DE CASTRO**  
jcastro@tozzinifreire.com.br  
+55 11 5086-5525



**/KARLA  
MAEJI**  
kmaeji@tozzinifreire.com.br  
+55 11 5086-5121



**/MÔNICA  
MENDONÇA COSTA**  
mcosta@tozzinifreire.com.br  
+55 11 5086-5492



**/PATRICIA  
BANDOUK CARVALHO**  
pcarvalho@tozzinifreire.com.br  
+55 11 5086-5142



**/RENATA  
MUZZI**  
rmuzzi@tozzinifreire.com.br  
+55 11 5086-5441



**/TATIANA  
LINS CRUZ**  
tlins@tozzinifreire.com.br  
+55 11 5086-5239

